



# New York Society for Health Planning

is pleased to present

## POPULATION HEALTH MANAGEMENT Building a Foundation for Success in an At-Risk World

Thursday, September 17, 2015 • 5:30 pm to 8:00 pm

Presenter:

**William J. Leander**

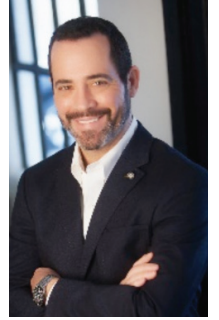
Chief of Staff, Sandlot Solutions, Inc.

### ABOUT THE PROGRAM

Succeeding in a world of at-risk care and contracting requires a rock-solid foundation for success across multiple dimensions. One of those dimensions is improved care coordination through effective population health management (PHM). In this presentation, we will overview these key dimensions and explore specifically the critical success factors, recommended approaches, and information and data requirements of effective PHM. Along the way, we will consider key lessons learned and common pitfalls experienced by many emerging ACOs and ACEs. We will summarize by offering a suggested self-assessment to gauge an organization's readiness to take on risk.

### ABOUT THE SPEAKER

Mr. Leander is Chief of Staff at Sandlot Solutions and responsible for the entire customer experience from initial implementation through adoption and benefits realization. Mr. Leander brings 25 years' successful, results-driven leadership experience in healthcare information technology and consulting services, including as SVP of Strategic Advisory Services with Sandlot's sister company, Santa Rosa Consulting.



Mr. Leander's professional experience spans diverse managerial, cultural, and competitive environments ranging from entrepreneurial start-up ventures to mid-sized and global publicly-held companies. His expertise includes combining strategic, operational, clinical and technical services and capabilities into the comprehensive, value-driven solutions needed to overcome complex challenges. His breadth of view is forged through a diverse background in healthcare that includes serving as CEO of a business intelligence and analytics software company, senior roles at global consultancies, and founder of several entrepreneurial HCIT ventures.

Mr. Leander received his MBA from Carnegie Mellon University and holds a BS in Industrial Engineering/Operations Research from Cornell University.

### Agenda

5:30 - 6:15 pm	Registration, Refreshments and Networking
6:15 pm	Welcome <b>Robert Porr</b> , <i>President</i> , NYSHP <i>Executive VP Sales &amp; Marketing</i> Sandlot Solutions
6:30 pm SPEAKER	<b>Bill Leander</b> <i>Chief of Staff</i> , Sandlot Solutions, Inc.
7:30 - 8:00	Questions and Discussion
LOCATION	<b>Beth Israel Medical Center</b> <b>Phillips Ambulatory Care Center</b> 10 Union Square East 2nd floor Auditorium New York, NY 10003

[Click here to register.](#)

### REGISTRATION INFORMATION:

#### POPULATION HEALTH MANAGEMENT Building a Foundation for Success in an At-Risk World

Name: \_\_\_\_\_ Title: \_\_\_\_\_

Organization: \_\_\_\_\_ Address: \_\_\_\_\_

City, State, Zip: \_\_\_\_\_ Work Phone: \_\_\_\_\_

E-mail: \_\_\_\_\_

#### REGISTRATION FEE:

- 2015 NYSHP MEMBER - no charge     Non-Member - \$40     Student - \$10
- NON-MEMBER - \$125 (Includes NYSHP 2015 and 2016 Membership) *New Members only*

[Register online at www.nyshp.org](http://www.nyshp.org)

Checks should be made payable to the New York Society for Health Planning • Credit Cards accepted online  
**Please register by September 10, 2015**

**New York Society for Health Planning**

150 Veterans Memorial Highway, #410 • Commack, New York 11725  
Ph. 631-864-8709 - Fax. 631-864-8397 - Email: [dgoldman@nyshp.org](mailto:dgoldman@nyshp.org) • [www.nyshp.org](http://www.nyshp.org)